MARKET
IN
MINUTES
Savills Research

UK Commercial – March 2023

18%

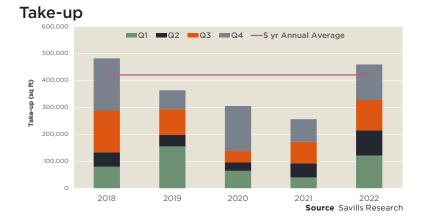
16%

14%

12%

Cardiff Occupational Office Data Q4 2022

Cardiff Office Market Round-Up



Total take-up in 2022 was 460,000 sq ft. This was a successful year for the Cardiff market recording its best annual take-up performance since 2018 and beating the fiveyear average for the market by 9%. Take-up was spread across 112 transactions which was the highest total of completed deals since 2007.

There was just over 200,000 sq ft of Grade take-up in 2022 which accounted for 44% of total take-up. This was up 5% on the five-year annual average Grade A proportion of 39% as the flight-to-quality picks up in the post-pandemic market.

Total supply was 1.55m sq ft at the end of 2022. This represented an increase of 9% on the 2021 total. That being said, this increase in supply was mostly due to Grade B and C space returning to the market which will be unlikely to let without refurbishment.

Grade A supply was 375,000 sq ft at year end. This represented a decrease of 10% on the Q4 2021 total which reinforces the occupier demand for the highest quality space that is available in the market. This is reflected by the falling Grade A vacancy rate, which stood at just 3.4% at the end of 2022.

The 'TMT' sector was the most active in Cardiff this year, accounting for 30% of total take-up. This was spread across 17 completed lettings with the largest being the 65,000 sq ft deal to BT at 3 Capital Quarter in Q1

Elsewhere, 'Public, Services, Education and Health' was the second most active, accounting for 17%. The largest letting was 17,000 sq ft to University of Wales Trinity St David and with a annual deal count of 18, no sector completed more transactions than 'Public Services, Education & Health' in 2022.

Take-up and supply Key data points

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2022 take-up was 9% above the five-year annual average



22 Completed Grade A lettings. The highest annual total since 2007



65,000 sq ft Largest transaction in 2022



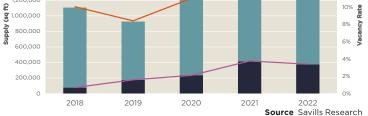
112 Completed deals in Cardiff in 2022 which was 32% up on the five-year annual average

1,400,000 1,200,000 **2** 1,000,000

1,800,000

1.600.000

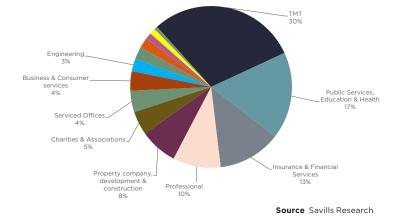
Supply



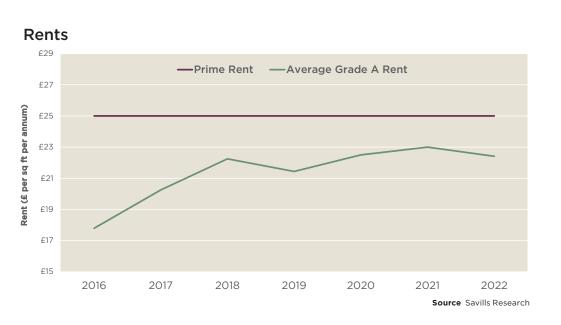
Grade B/C —Vacancy Rate —Grade A Vacancy Rate

Take-up by Business Sector

Grade A



Cardiff Offices Q4 2022



There was no change in the prime rent in Cardiff during 2022. Although the prime rent remains at £25 per sq ft, Savills latest rental forecasts are predicting rental growth in the market for the first time in 7 years with the likelihood that rents will reach £29 per sq ft in early 2023. Average Grade A rents have increased significantly from 2015 to 2022, with average Grade A rents standing at £22.41 at the end of 2022.

Drivers For Growth



over the next 5 years



Expected office based employment increase over the next five years



New jobs in the professional, tech and scientific sector in the next 10 years

Source Oxford Economics

Key Market Data

	Data	Comparison to 2021	Comparison to 2019
Take-up 2022 (sq ft)	459,074	+79%	+26%
Grade A Take-up 2022 (sq ft)	203,253	+412%	+81%
Average Deal Size (median) (sq ft)	2,134	+21%	+2%
10-Year Average Take-up (sq ft)	452,461	-	-
5-Year Average Take-up (sq ft)	420,190	-	-
Q4 2022 Supply (sq ft)	1,559,093	+9%	+68%
Q4 2022 Grade A Supply (sq ft)	330,552	-10%	+115%
Years of Supply*	3.7	-	-
Prime Rent	£25	No change	No change
* calculated by dividing total supply by 5-year average annual take up			Source Savills Research

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