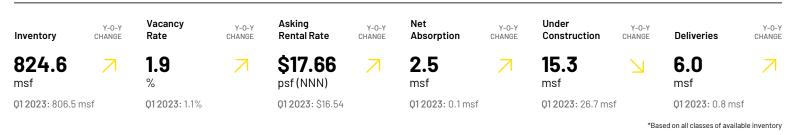
Q1 2024 - Industrial

Toronto

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Market Trends

- Vacancy, while still low at just 1.9%, 01 has climbed 80 basis points (bps) over the last four quarters. Deliveries of new industrial product have aided the ascent as 70% of the 6.0 million square feet (msf) delivered in Q1 came to market vacant.
- Speculative construction accounts for 02 88% of the current 15.3 msf pipeline, and nearly 60% of current projects are still available. While this figure may seem high, near-term supply risk is limited as unleased projects would add only about 1.0% to vacancy.

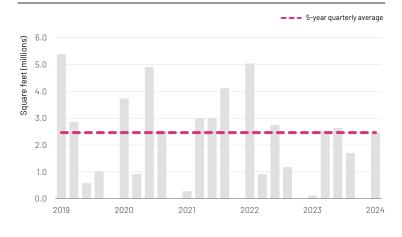
Sublease availability has risen to 03

over 4.0 msf, a 245% increase from Q1 2023. Notable listings, including Traffic Tech's 200,000 sf sublet in the Peel submarket with significant term left, provides occupiers with leverage in negotiations.

Asking Rent and Vacancy



Net Absorption



Top Transactions

| TENANT | SIZE (SF) | SUBMARKET | ADDRESS | TRANSACTION TYPE | INDUSTRY |
|------------------|-----------|-----------------|------------------------------|------------------|------------------------------------|
| Irving Tissue | 458,000 | Toronto Central | 700 Clayson Road | Renewal | Paper & Packaging |
| Saputo | 206,124 | Toronto North | 101 Royal Group Crescent | Renewal | Food & Beverage |
| Sim-Tran, Inc. | 142,025 | Peel | 7400 Bramalea Road | New Lease | Logistics & Distribution/3PLs |
| Stallion Express | 126,183 | Peel | 1100 Courtneypark Drive | New Lease | Logistics & Distribution/3PLs |
| HPG | 112,865 | Halton | 6670 Fifth Line – Building 4 | New Lease | Industrial Machinery & Supplies |

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Unless otherwise noted, all rents guoted throughout this report are average asking net (NNN) rents per square foot. Statistics are calculated using both direct and sublease information. Current and historical availability and rent data are subject to change due to changes in inventory.

The information in this report is obtained from sources deemed reliable. but no representation is made as to the accuracy thereof. Unless otherwise noted, source for data is Savills Research.

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