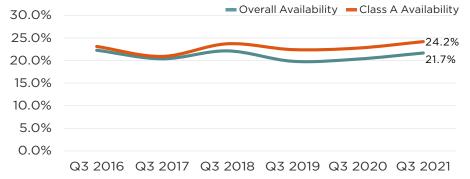
MARKET
IN
MINUTES
Savills Research

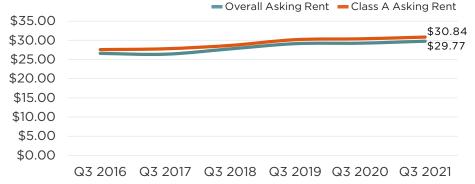
SUBURBAN MARYLAND

Q3 2021

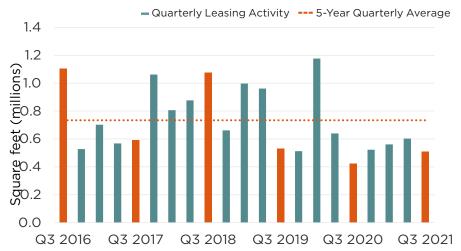
AVAILABILITY TRENDS



ASKING RENT TRENDS



QUARTERLY LEASING ACTIVITY



NOTABLE TRANSACTIONS

| TENANT | SF |
|---|-----------|
| WeddingWire - 2 Wisconsin Cir | 49,232 SF |
| Northpond Ventures - 7500 Old Georgetown Rd | 21,514 SF |
| ESAB - 909 Rose Ave | 20,506 SF |
| Perspecta - 8401 Colesville Rd | 18,806 SF |
| NewPoint Real Estate Capital - 5404 Wisconsin Ave | 17,883 SF |

KEY STATISTICS

| | Q3 2020 | Q3 2021 | y-o-y Change |
|-------------------------------|---------|---------|-----------------|
| Overall Availability Rate (%) | 20.3% | 21.7% | |
| Sublease Availability (MSF) | 1.1 MSF | 1.4 MSF | |
| Overall Asking Rent (\$/SF) | \$29.25 | \$29.77 | |
| Class A Asking Rent (\$/SF) | \$30.37 | \$30.84 | |
| Quarterly Leasing Activity | 0.4 MSF | 0.5 MSF | |

TAKEAWAYS

- Availability in Suburban Maryland consecutively climbed every quarter throughout the pandemic until Q3 2021 when overall availability saw a modest decline from 22.0% to 21.7%.
- Available sublease space contributed to the drop in availability as it fell from 1.6 million square feet (msf) on the market to 1.4 msf as some space has been leased and some has been taken off the market with plans to re-occupy it.
- Leasing volume has been below the five-year quarterly average of 0.7 msf for a year and a half and it continued that trend in Q3 with only 0.5 msf leased.
- Market dynamics in Suburban Maryland have been weakened by the pandemic and will remain so until leasing activity improves and rebalances the oversupply of space.

For more information, please contact us:

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About Savills Inc.

Savills helps organizations find the right solutions that ensure employee success. Sharply skilled and fiercely dedicated, the firm's integrated teams of consultants and brokers are experts in better real estate. With services in tenant representation, workforce and incentives strategy, workplace strategy and occupant experience, project management, and capital markets, Savills has elevated the potential of workplaces around the corner, and around the world, for 160 years and counting.

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